

Entrepreneurship is a key driver of our economy. Wealth and 80% of jobs are created by small businesses and started by entrepreneurially minded individuals, many of whom go on to create big businesses. People exposed to entrepreneurship frequently express that they have more opportunity to exercise creative freedoms, higher self-esteem, and an overall greater sense of control over their own lives and time.

As a result, many experienced business people political leaders, economists, and educators believe that fostering a robust entrepreneurial culture will maximize individual and collective economic and social success on a local, national, and global scale. It is with this in mind that the School of Entrepreneurship was developed to prepare youth and adults to succeed in an entrepreneurial economy.

The school of entrepreneur is tailored to real estate considering the fast growing rate of the sector which is as a result of the high birth rate and migration rate from the rural areas to the urban area thus given rise to high increase in housing deficit in the urban area and leaving the rural areas on develop. For those who haven't heard about this, real estate investment in Nigeria has taken a positive trend compared with other businesses investments. No matter what, it's the best business you should go for. Nigeria has an environment conducive for business and investment compare with other countries in West Africa.

There are many business opportunities in Nigeria but real estate investment out competes them all. I promised you that the school of entrepreneur (SOE) is going to place you on a better plat form to becoming one of Nigerian real estate broker, The key is to partner with a real estate in Nigeria that you can leverage on their skill and resources to do your business. join Awaogu Stanley Obumneme the MD/CEO Grace Bounty Properties Limited to make this dream of been self-employed a reality .

Are you considering becoming a real estate agent and aren't sure whether enrolling in a real estate school is worth the investment? We've outlined a few benefits that may help you in making a decision. Be Prepared for the Exam

An obvious benefit to enrolling in a real estate school is the fact that it will make you well prepared for the exam.

The curriculum is tailored to cover the topics you'll need to be familiar with, and may include quizzes with practice questions similar to what you can expect to see on the actual exam. Taking a pre-licensing course is also a good way to ensure you're receiving the most current information while

fulfilling the educational hours you need to acquire in order to apply for your license.

While it's an additional cost upfront, it can increase the likelihood that you'll pass the exam the first time, saving you money and stress in the long run. **Learn From Professionals**

Real estate school employs professional instructors who are highly qualified and have years of experience in the real estate industry. Your instructors will be able to provide real-life examples based on first hand experience.

Besides preparing you for the exam, they will be able to share some insight on the reality of a career in real estate. You will have the ability to ask questions and receive expert advice to help you get a clear understanding of the material.

### **Start Networkin**

Real estate is all about relationships and real estate school is a great way to get started on building your network. While it may not seem obvious at first, building relationships with other agents can prove to be very valuable in building your real estate career. Not only can you provide support to one another while learning the ropes, these connections can be of benefit down the road.

It's not uncommon for agents to refer clients to one another if they need a hand with their workload or receive a lead outside their area of expertise. You'll also have trusted sources to refer to when looking for a recommended service provider or when you just need some advice from a peer who understands your industry.

### **Real Estate Academy**

welcomes newly licensed agents to join our team! We provide a supportive environment including a mentorship program, free in-house continuing education classes and our broker's open-door policy means you always have the help you need to navigate through your new career.

Please contact us for more information to help you decide if REAL ESTATE ACEDEMY is the right Grace Bounty Properties Ltd for you!

As economic conditions worsen and the pace of development decelerates, forward-thinking real estate leaders must position their firms to seize new growth opportunities and maximize asset values.

With the Real Estate Academy Program, you'll discover ways to lead your real estate organization through periods of market and industry change,

examine land valuation and market demand, and manage projects across vendors, suppliers, and capital sources.

### **What You can Expect**

As the global real estate industry emerges from the financial market crisis, industry leaders must become more adept at identifying and capitalizing on new opportunities, while maximizing resources and designing more innovatively.

The Real Estate Academy Program brings industry leaders together with real estate practitioners to examine real-world scenarios, best practices, resource and design innovations, and effective leadership techniques for competing successfully in an increasingly complex market.

It is designed to help you better position your firm for short-term stability and long-term growth. In this program, you will explore new strategies for enhancing operational efficiency and improving your leadership skills.

Topics will include:

- Market plan and concept

- Understanding real estate agency

- Land Speculation

- Teeing up your organization to get to the next level

- Fundamentals of Real estate's development

- Land document and documentation

- Building and contracting with industry talent

- Properties law

### **Your Course Of Study**

Through case studies, interactive classroom exercises, small group discussions, and exposure to the latest research, you will evaluate strategies for designing, financing, and leading commercial real estate projects in today's complex global market.

### **How Financial Modeling Unlocks Value**

- Examining land valuation and market demand

- Using scenario planning to minimize surprises and evaluate real options

## **How Design Creates Value**

Optimizing concepts in urban design, architecture, and the built environment

Analyzing customer segmentation and product strategy

Assessing branding in design using a benefit/cost approach

## **How Project Leadership Maintains Value**

Constructing and implementing effective communication strategies

Managing projects across vendors, suppliers, and capital sources

Exploring bidding, cost control, and project scheduling

## **How Strategy Helps Real Estate Organizations Grow**

Analyzing how global economic and capital market scenarios affect business strategy

Leading your real estate organization through periods of market and industry change

Examining how to structure your organization for long-term business success

## **Who is right for the program**

This program is designed for everyone who is an entrepreneur or wants to be HIS OWN BOSS including real estate agents, bankers, and private real estate developers, graduate and undergraduate, apprentice, and teachers' e.t.c